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CASE STUDY 01

ZATCA e-invoicing and Odoo accounting for a Saudi e-commerce business

An online retailer in Saudi Arabia needed its invoicing to meet ZATCA requirements and its accounting to run in one system.

Sector	Country	System	Services
E-commerce	Saudi Arabia	Odoo	Tax and ERP

The challenge

Sales came through an online store, but invoices, VAT and the books were handled separately. The business needed ZATCA-compliant e-invoices and accounts that matched what was actually sold.

What we did

- Mapped the sales, invoicing and VAT process in a business requirements document.
- Sized the effort and issued a fixed-price technical offer before any work started.
- Designed the Odoo accounting set-up: chart of accounts, VAT taxes and journals.
- Set up ZATCA e-invoicing and tested invoice submissions.

What the client received

- A written requirements document and fixed-price offer.
- Odoo accounting configured around Saudi VAT.
- ZATCA e-invoicing set up and tested.
- One system for invoices, VAT and reporting.

Client name withheld for confidentiality. References available on request, with the client's permission.

Facing something similar? Book a free 15-minute call

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CASE STUDY 02

Odoo compliance assessment for a Saudi industrial-sector tender

A large Saudi tender asked bidders to show how Odoo would meet several hundred detailed functional requirements.

Sector	Country	Scope	Modules
Industrial / public	Saudi Arabia	~359 requirements	10 Odoo modules

The challenge

The functional requirements document was long and detailed. The bidding team needed a requirement-by-requirement answer on what standard Odoo covers, what needs configuration, and what needs development.

What we did

- Reviewed the functional requirements document and wrote a feasibility analysis.
- Prepared a list of clarifying questions for the tender owner.
- Assessed about 359 requirements across 10 Odoo modules.
- Classified each requirement by how Odoo would meet it.

What the client received

- A complete compliance matrix, ready for the bid.
- A feasibility analysis and clarifying questions document.
- A clear view of where configuration or development effort would sit.

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CASE STUDY 03

Independent technical audit of an Odoo 18 system

A Saudi company wanted an independent view of how its Odoo 18 database had been built and configured.

Sector	Country	System	Service
Investment / services	Saudi Arabia	Odoo 18	System audit

The challenge

The company relied on an implementation partner and wanted an independent check of the set-up, the configuration and the risks before going further.

What we did

- Reviewed the database through Odoo's technical settings, module by module.
- Checked the accounting configuration against how the business operates.
- Documented findings and risks in plain language for management.
- Wrote an independent audit report on the ERP implementation.

What the client received

- A technical audit of the Odoo 18 database.
- An independent audit report on the implementation.
- A prioritised list of findings to raise with the partner.

Client name withheld for confidentiality. References available on request, with the client's permission.

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